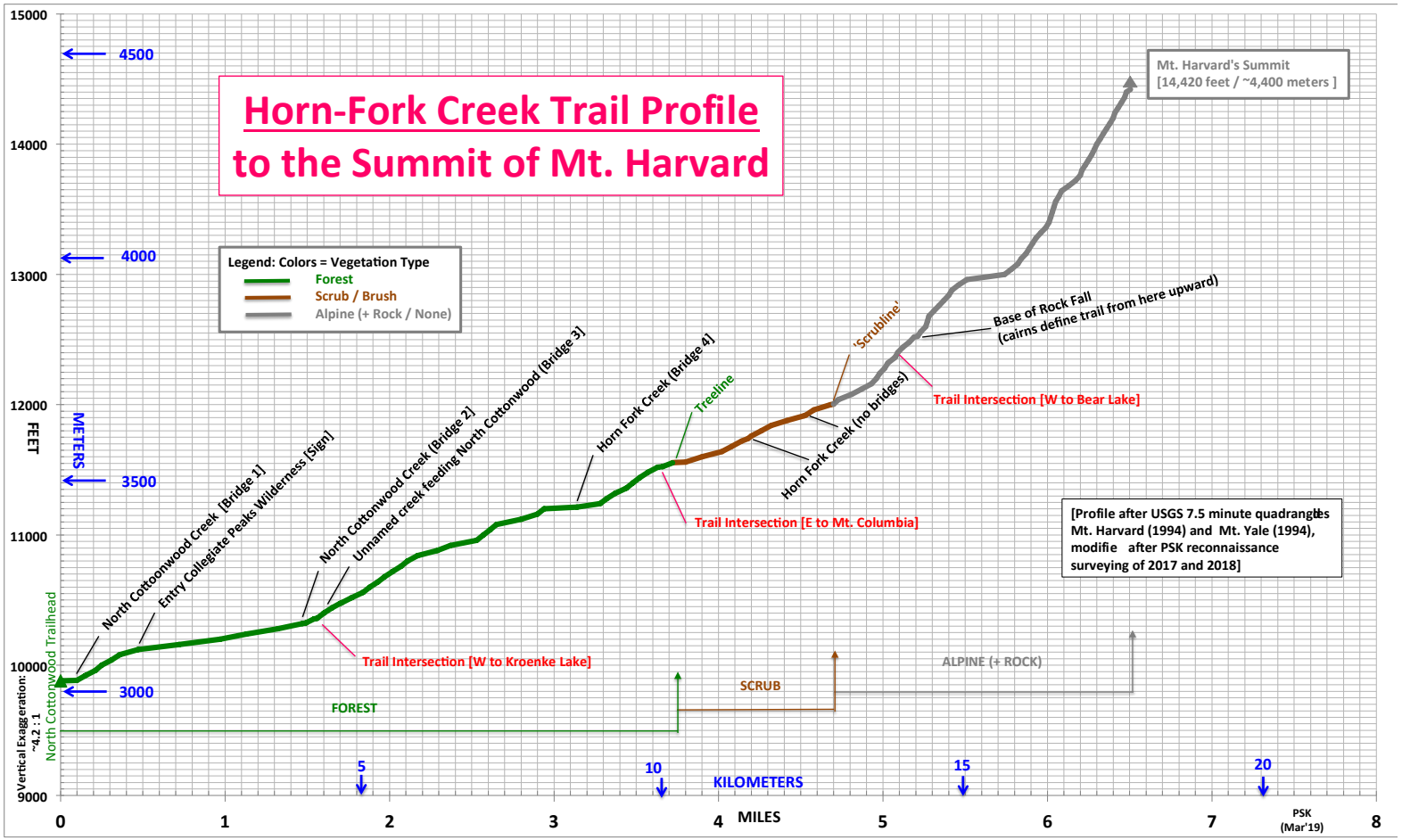THE TRAIL PROFILE